



**NEXT LEAP  
TRAINING SOLUTIONS**



**TRAINING THAT DELIVERS  
IMMEDIATE RESULTS WITH  
MEASURABLE OUTCOMES!!**

**We are passionate about professional and personal development, by providing coaching and training of teams and individuals to complement their current Leadership qualities or, provide the skills and behaviours to accelerate your career to the next level.**

Our workshops deliver an immediate positive impact on our clients professional and personal life.

We achieve results by creating an interactive, supportive safe environment where participants learn from practical real-life experiences.

Programs facilitated by Next Leap Training Solutions include;

- Process Communication Model
- Leading Out of Drama
- Leadership programs
- Leadership retreats

All programs are available as Public attendance workshops or in-house conferences and workshops.

**“MY LIFE WILL NEVER BE THE SAME POST PCM, I’D RECOMMEND IT TO ANYONE.”**

## Process Communication Model (PCM)

**The Process Communication Model** is the world's premier tool that is based on human behaviour. It enables the user to understand how and why people communicate.

**PCM** can be utilised in many areas of life, motivation, conflict, resolution, and learning positive ways to interact with colleagues, family members, clients, friends, an educator who wants to connect better with students.

Learn how and why you communicate the way you do!

**PCM** teaches you how to decode your behaviour and behaviour of others to facilitate effective productive communication.

**PCM** is a great tool to engage and motivate yourself and others!

**“THIS COURSE WAS INCREDIBLY  
CONSTRUCTIVE. I’LL WALK  
AWAY WITH A WEALTH OF  
PCM KNOWLEDGE THAT I  
CAN BE SURE WILL HELP ME  
COMMUNICATE IN ALL AREAS OF  
MY LIFE.”**



## **PCM Seminar 1 – (3 days) – Core Topics**

This seminar is for you if you want to learn in detail about each of the six different personality styles and understand why you and others communicate the way we do.

Learn how to decode behaviour and be able to observe the warning signs that miscommunication is about to take place and quickly restore the communication to a healthy state.

Become proficient at recognising your own sequences of distress and that of others. Learn the skills required to reverse distress by feeding the psychological needs of each of the different personality types.

Learn about personality phasing, why some people phase and what we can do to manage phasing in a productive way.

## **PCM Seminar 2 – (3 days) – Conflict Resolution & Motivating**

This seminar is a follow-on from Seminar 1. In this seminar we look at the drivers, failure patterns and three degrees of miscommunication. We continue from Seminar 1, and go into further detail about phasing, phase issues and discuss in detail as to why we may display different distress patterns and, why our psychological needs may change at stages through our life.

You will learn the learn the PCM way of resolving conflict but also being able to observe behaviours and resolve before the situation escalates into a negative situation.

## **Key to Me – (6-7 hours) – an introduction to PCM**

You will learn about the different personality types including your own personality building and character strengths. Discuss and learn the distress behaviours of the six personality types and understand the psychological motivators for each of the personality types.

## **PCM Communications Essentials – (1 day) – Communication Skills for Connecting**

This seminar includes some of the subjects covered in Seminar 1, Assessing Perceptions, Environmental Preferences and Personality parts. You will learn how to use the different communication channels to connect with others.

## Process Communication Model for Educators – (3 days)

Keeping students engaged in a positive learning environment can be challenging.

It's inevitable that from time to time there will be students that are disengaged, misbehaving and perhaps even arguing with you. Perhaps the student's parent, carer or even your supervisor disagrees with your assessment.

Participants learn observation techniques to assess, "second by second" student behaviour in the classroom. The assessment skills you will learn provides you with a deep understanding of each student's learning abilities, their strengths, weaknesses and learning preferences.

Learn how to reach, how to create and maintain an "OK-OK" learning environment to embrace student engagement and achievement.

**PCM is a NESAs endorsed program – 19 hours of Registered Professional Development for teachers classified at "Proficient Level".**

## Leading Out of Drama

Leading Out of Drama is a 4-5 hour workshop.

- What is the cost of Drama in your business?

On an average, employees around the world spend approximately 2.1 hours per week.

- What is drama costing your business?
- By reducing drama in your business, you will deliver previously wasted costs back into your business.
- Leading Out of Drama will provide you with the tools to understand the role that you play in drama and how you can navigate the drama and turn it into positive energy.
- You will learn how you can effectively and successfully move out of negative drama by using the "compassion cycle". There will be no need for you to avoid drama in the future!



**“WITH THE PCM SKILLS I  
FORESEE HOW I’LL BE ABLE TO  
COMMUNICATE BETTER AND  
BREAK DOWN BARRIERS.”**



For bookings please visit  
**[www.nextleaptrainingsolutions.com](http://www.nextleaptrainingsolutions.com)**

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